

Cairn Cross & Roomex



PROJECT GOAL :

Streamline booking and expense management for project teams working across the UK.

CLIENT:

Cairn Cross - a leading civil engineering firm based in Leeds, delivering critical infrastructure projects nationwide.

KEY OBJECTIVES :

- Gain control and 100% visibility on accommodation spending across various hotel chains.
- Consolidate bookings to a single platform for easy access to UK and European accommodations.
- Reduce costs by leveraging discounted rates across hotel chains.

How Cairn Cross improved accommodation management and simplified expense tracking with Roomex

With a team of approximately 50 skilled professionals working on infrastructure projects across the UK, Cairn Cross needed an efficient solution for managing hotel bookings. The company required a straightforward way to handle weekly bookings of around 10 rooms for stays between 1 and 4 nights, while prioritising support for local, independent businesses near project sites.

Before Roomex, Cairn Cross faced challenges in tracking accommodation spend, managing bookings across multiple providers, and ensuring seamless payment processes for employees in various locations. The absence of a centralised booking platform led to inefficiencies and complications in managing accommodation needs for their field staff.

Recognising these challenges, Cairn Cross partnered with Roomex to transform their approach.

APPROACH

- **User friendly platform for efficient bookings**

Roomex provided a centralised platform where Cairn Cross could easily book all hotel accommodations from a single source. The platform offered detailed visibility into available hotels, filtered by price and distance from job sites, simplifying the search for suitable accommodations.

- **Seamless invoicing and payment process**

Roomex streamlined invoicing, removing the need for on-site payments and enabling a smooth check-in experience for team members even outside of office hours. This eliminated employee out-of-pocket expenses, freeing up time and reducing administrative overheads.

RESULTS

Roomex transformed Cairn Cross's accommodation management with its flexible, scalable platform. By consolidating all hotel options into one place, Roomex helped Cairn Cross achieve the following results:

- Improved booking efficiency with centralised tracking and reporting on accommodation expenses.
- Time savings through streamlined billing processes and reduced manual paperwork.
- Hassle-free check-ins for employees, enhancing on site productivity and convenience.



OUTCOME

As Cairn Cross's experience shows, Roomex provides a reliable, time-saving solution for businesses with frequent accommodation booking needs. The platform's intuitive design and outstanding customer support ensure an effortless booking process, allowing Cairn Cross to focus more on their projects and less on travel logistics.

"The platform is intuitive and easy to navigate, and I've found everything I need to manage our company's travel bookings efficiently. What has been a real stand out is the exceptional customer support. When I had a question about invoicing, the Roomex team responded quickly and provided clear, helpful guidance. It's reassuring to know that support is readily available when needed."

Samantha Leathley, Office Administration Manager

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